

Effective Business Communication By Murphy 7th Edition Pdf Free Download

## 13. Focus on earning respect instead of laughs.

"The greatest accomplishment is not in never falling, but in rising again after you fall."

Vince Lombardi

It can be tempting to communicate with others in a lighthearted way; after all, this can be a good way to make friends in a professional setting. But remember that the most successful communicators are those who have earned respect, rather than laughs. While telling a joke or two to warm up an audience can be effective, avoid ending a presentation with a laugh.

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15

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1/3



2/3

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3/3